



Life Sciences & Clinical Research - Capability Addendum

Supplement to the Medicalincs Capability Statement



Medicalincs closes the operational gap between community trust and research participation. We bring care transformation infrastructure supporting **30,000+ lives**, a proven community health workforce, physician-executive leadership, and AI-enabled analytics to sponsors, CROs, and research organizations seeking diverse, representative participation without unnecessary delay or risk.

Life Sciences Service Lines



1. Clinical Trial Diversity, Recruitment & Retention

- Community-based recruitment for underrepresented, rural, and multicultural populations
- Participant navigation and communication workflows that reduce dropout
- Culturally aligned, multilingual patient materials and engagement campaigns
- Barrier reduction: transportation, scheduling, caregiving, and access support
- Enrollment tracking and reporting dashboards built on our analytics practice



2. Site Enablement & Compliance Support

- SOP development and documentation readiness for research workflows
- Staff training on Good Clinical Practice principles and culturally responsive engagement
- Quality improvement and performance monitoring adapted from our accreditation practice
- Site workflow redesign to embed inclusive recruitment into daily operations



3. Real-World Evidence & Patient Engagement

- Community-based data collection and patient-reported outcomes support
- Patient education campaigns designed for health literacy and trust
- AI-enabled analytics for engagement tracking, cohort insights, and program evaluation
- EMR data extraction transformed into actionable, decision-ready insights



4. Global Health & Community Engagement

- Community health worker programs with established local trust
- Health education, navigation, and outreach for hard-to-reach populations
- U.S.-Africa health ecosystem engagement supporting multi-region research ambitions
- Capacity building for community organizations and clinical sites

OUR LIFE SCIENCES VALUE PROPOSITION

Community reach + operational rigor + analytics + compliant delivery

Built to help sponsors and research partners reach, engage, enroll, retain, and learn from the populations their science depends on.



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Differentiators, relevant performance, and partnership fit

Why Sponsors & CROs Choose Medicalincs



We Operate Where Enrollment Breaks Down

Community health infrastructure already serves populations traditional recruitment models often fail to reach - trust is built, not borrowed.



Physician-Led, Execution-Focused

Physician-executive leadership fluent in clinical, community, and business environments - embedded delivery, not surface-level strategy.



Training Engine Ready for Research

97% training attendance and 35% knowledge gain across clinical and administrative staff - adaptable to GCP and protocol-specific curricula.



Analytics That Sponsors Can Use

SQL, Tableau, and AI-enabled reporting proven in compliance data extraction - transferable to enrollment and site dashboards.



U.S.-Africa Health Bridge

Diaspora-connected engagement across U.S. and African health ecosystems for sponsors pursuing multi-region trials and global health programs.



Compliance-Grade Infrastructure

Platforms designed with ISO, HIPAA, FedRAMP, CMMC, and SOC 2 in mind - secure, audit-ready, and engineered for regulated environments.

Relevant Past Performance

95% EFF.

Statewide Multi-Site Program Coordination

Stood up a Program Management Office for a statewide primary care transformation program with a 95% implementation efficiency rate - demonstrating the multi-site operational discipline clinical research demands.

SQL + BI

Compliance Data Analytics & Reporting

Extracted compliance data from an EMR application and transformed it into actionable insights using SQL, Excel, and Tableau - capabilities transferable to enrollment tracking, site performance monitoring, and real-world evidence workflows.

>35% GAIN

Clinical & Community Workforce Delivery

Designed and delivered training for practice coaches, administrative, and clinical staff with recurring >35% knowledge gains, and sustained clinical/admin staffing including community health workers suited for participant navigation and retention roles.

WHO WE PARTNER WITH Pharmaceutical & biotech sponsors | Medical device companies | CROs & Functional Service Providers | Research sites & networks | NIH & federal research ecosystem partners | Global health & advocacy organizations

SAM UEI: E9K4UPK654A5 | CAGE: 7ZFK1 | Certifications: 8(a), MBE, WBENC, WOSB, EDWOSB, SBE, NMSDC